



# CAPABILITIES STATEMENT

SIMPLIFYING TRANSFORMATION



# Introduction

At CoreBiz, we empower ambitious businesses to innovate with confidence—simplifying digital transformation through Microsoft Dynamics 365 Business Central and amplifying capabilities with our own custom-built industry apps.

Our personalised approach blends deep ERP expertise, process intelligence, and cloud-first thinking to modernise operations, unlock performance, and enable scalable growth—without complexity or surprises.

Whether you're upgrading from legacy systems or seeking clarity across your operations, CoreBiz delivers enterprise-grade capability, cross-industry scalability, and seamless integration to future-proof your business.



Innovation doesn't need to be complicated. We make it simple, practical, and built to last. What makes us different?

- Simplify the Complex – we make transformation clear and manageable, removing barriers into clear, actionable steps.
- Proven Expertise – decades of successful ERP implementations, transforming business - grounded in accounting & business acumen.
- Unlocking Visibility - We deeply integrate systems and data to give leaders the clarity they need to make confident, informed decisions.
- Trusted Partnerships– we build long-term partnerships, not transactional projects.



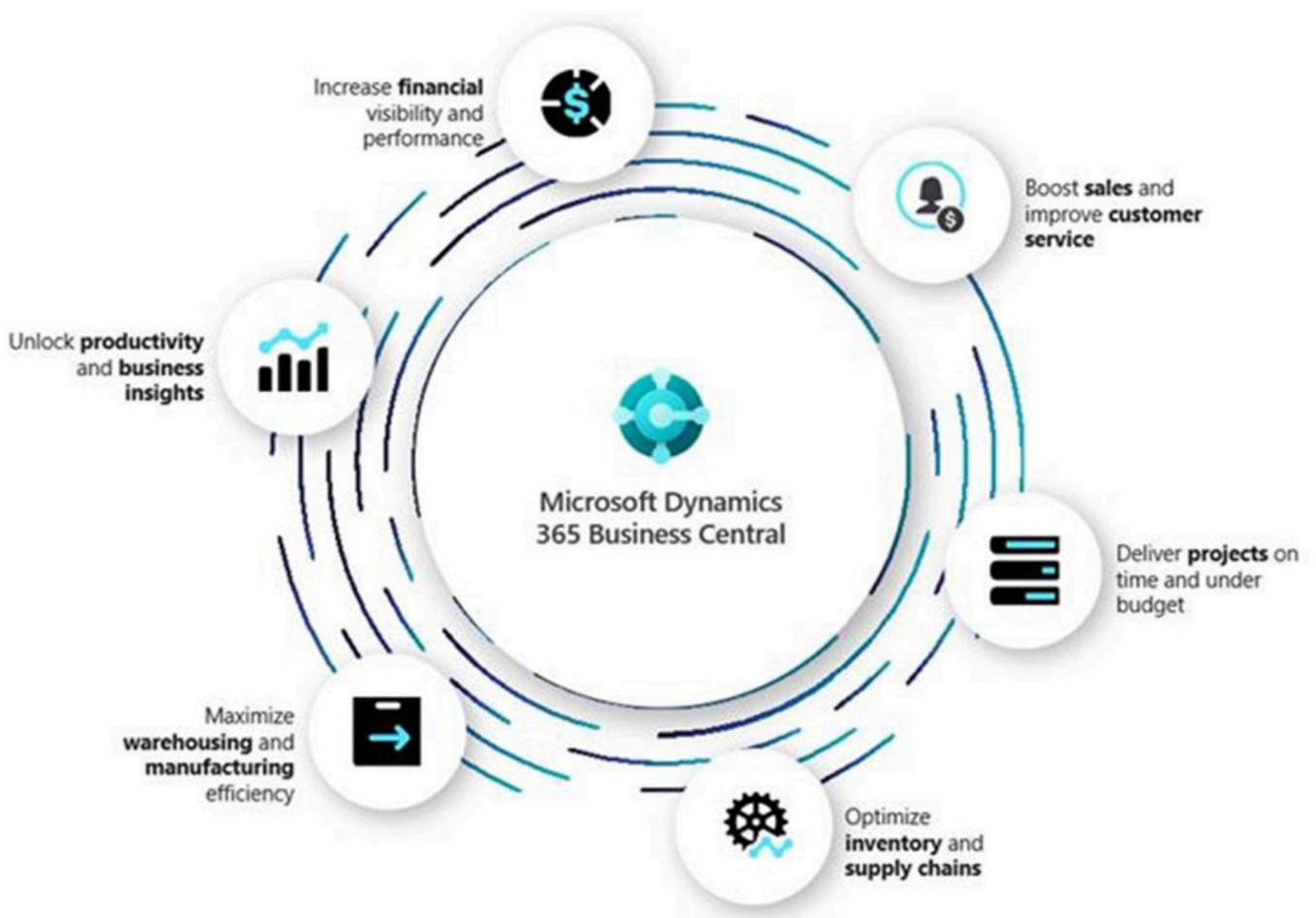
# Our Solution

We specialise in Microsoft Dynamics 365 Business Central, Microsoft's flagship ERP for mid-sized and enterprise organisations.

Why Business Central?

- Unifies finance, operations, sales, and supply chain into a single, scalable platform.
- Reduces reliance on outdated hardware and siloed systems, future-proofing your business.
- Ensures cost predictability with subscription-based licensing.
- Empowers hybrid working with secure access from anywhere, on any device.
- Evolves with your business through continuous Microsoft updates and innovations.

We implement BC not as a one-size-fits-all system, but as a tailored business backbone, mapped to your goals, culture, and processes.





## What is AppSource?

Microsoft AppSource is Microsoft's online marketplace for business applications and add-ons that extend the capabilities of Dynamics 365, Power Platform, and Microsoft 365. It allows organisations to discover, trial, and implement pre-built solutions and connectors developed by trusted Microsoft partners.

For CoreBiz clients, AppSource is where our software-specific connectors are published and made available. These connectors are built to enhance out of the box connectors that require more features and connectivity. Microsoft-certified, easy to deploy, and designed to plug directly into Dynamics 365 Business Central – reducing implementation time while solving real-world challenges.

To amplify the power of Dynamics 365 Business Central, CoreBiz has developed and implemented specialised AppSource Connectors across industries:

- Retail Connector to Shopify – retail and wholesale integration, enabling streamlined POS and omni-channel operations.
- Shipping Consignment Management - A shipping consignment management for Smart Freight and Be Cool Courier shipping provider.
- Education Connector – built to connect finance systems with student management platform Sentral reducing reconciliation and compliance complexity.
- HR Connector (Employment Hero) – A connector between Microsoft Dynamics 365 Business Central and Employment Hero KeyPay.

These solutions extend Microsoft's ecosystem, solving real pain points we've encountered in retail, education, HR, and manufacturing.



# Industries We Serve

## Retail

Our Microsoft Dynamics 365 Business Central solution helps businesses tackle today's toughest challenges online and on premise— POS connectivity, streamlining systems, multi entity & multi currency consolidation and the need for accurate inventory forecasting.

## Education

Our solution helps multi-campus schools overcome today's challenges—producing accurate, timely financial reports, generating budgets by department and campus, automating accounts payable, and integrating seamlessly with student management systems.

## Discrete Manufacturing

We empower discrete manufacturers to meet today's challenges—managing production schedules, optimising material requirements planning, controlling rising costs, streamlining shop floor operations, and ensuring accurate inventory across multiple sites.

## Professional Services

We enable professional services firms to overcome key challenges—streamlining project accounting, improving resource planning and utilisation, automating billing and timesheets, and delivering real-time financial visibility across clients and projects.

## Warehousing & Logistics

For warehousing and logistics, our solution addresses today's toughest challenges—labour shortages, rising costs, supply constraints, and the need for accurate inventory forecasting—so you can streamline operations, control expenses, and plan with confidence.

## Wholesale & Distribution

Warehousing and Distribution commands their own set of unique business challenges. This solution empowers businesses to tackle today's toughest challenges—from labour shortages and rising costs to supply chain disruptions and the need for accurate inventory forecasting.

Headquartered in Australia, CoreBiz partners with clients across Australia and New Zealand. With hybrid and cloud-first delivery models, we support clients wherever they operate—whether in a single market or across global operations.



# Connect **with US** and discover the difference



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